

Why Snider VoIP Phone System?

VOICE OVER IP: A MODERN DAY APPROACH

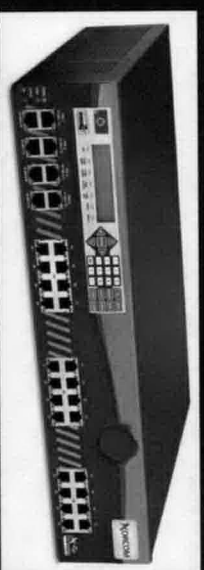


March 1, 2021 (Exhibit #16)

Snider VoIP Phone Systems

ADVANTAGES OF VOIP WITH XORCOM PHONE SYSTEM WITH SNIDER:

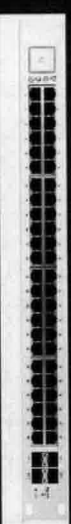
- *** Cost savings \$2,63.97 a month - \$33,083.66 a year ***
- Expandable to handle up to 200 users
- All the features included – no additional licenses needed for different features
- 85 concurrent calls
- Non-Proprietary operating system
- Redundant Hard Drives
- Redundant Fans
- Customizable per Office / Per Phone
- Unlimited Voicemail boxes, hunt groups, and auto attendants
- Call recording per call user initiated
- Voicemail to email
- 5 year hardware next day and 1 year software support – Snider keeps spare parts on hand



Other Benefits

COMPUTER NETWORK UPGRADES

- Current SonicWALL Firewall up for renewal
- Project has new Sophos Security Services Firewall – enhanced security
- Sophos Firewall communicates with computer endpoint protection
- The new VoIP phone system runs over the computer network cabling
- The Firewall is crucial for VoIP communications
- Current Network Switch Upgrade
- Project has new managed network switches
- Matt Krischke is familiar with the switch manufacturer
- Management – co-managed approach
- Brown County / Snider will co-manage the firewall, switches, phone system
- Gives Brown County backup support when needed
- Snider has a team of 17 Techs
- All devices are managed via a portal for faster support



Summary

SNIDER PHONE SYSTEM PROJECT

Project Highlights

- \$33, 083.66 yearly cost savings
- Firewall / Network upgrade included
- Co-managed offering more support
- Flexible Non-Proprietary Phone System
- Increased Internet Bandwidth with monthly cost savings too
- More than just a phone system, a cost-effective solution not commissioned based
- The "Why Wouldn't you do it?" Solution

People

Snider focuses on the relationship, secure products, responsive friendly support, and solutions.

Purpose

Establishing a relationship with Snider will give you a peace of mind knowing your have a trusted technology team familiar with your technology with County business experience.



A TRUSTED TECHNOLOGY ADVISOR READY TO SERVE!